



Contract

DEALER FRANCHISE CONTRACT

Dated November 20, 1952

Mr. E. J. Czerniak
Czerniak's Hardware
289 East Street
Ludlow, Massachusetts

(dealer)

By the terms of this agreement The Tiger Tractor Corporation, hereafter referred to as the "Manufacturer," grants the sole and exclusive sales rights on the Tiger Tractor and attachments to the party named herein. (Hereafter referred to as "Dealer.")

SUBJECT TO THE FOLLOWING SPECIFIC CONDITIONS

- (1) Contract Becomes Effective:** On the signature of the President of the Tiger Tractor Corporation and
On receipt by the Manufacturer of a firm order, accompanied by a check, from the Dealer for an exhibition-demonstrator tractor.
- (2) Exclusive Territory :** Dealer to have sole and exclusive sales rights on all tractors sold in the following territory:

Ludlow, Massachusetts and vicinity
- (3) Discounts :** Dealers discount from published List (Customers) prices on tractors and attachments is as follows:

25 percent
- (4) Minimum Sales Volume :** Contract to be in effect as long as Dealer meets following minimum sales volume requirements, that is: at least 1 tractor per month during APRIL-MAY-JUNE-JULY-AUGUST-SEPTEMBER and at least 1 tractor every 2 month period during balance of year.

(4) Minimum Sales Volume

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For the Corporation:



JOHN F. SOMERVILLE, Jr.
President